

SPECTRUM HAS YOU COVERED.

Discover the benefits of working with an experienced partner that's dedicated to your success. We're here to help you grow your business, maximize every sale and achieve more.



Dedicated Support

Enjoy local support from our team and national support from the top Technology Services Distributors in the industry. Plus access sales tools and training to help you stay a step ahead.



Exclusive Partner Tools

Utilize our exclusive partner tools to help you manage every aspect of the sale, from marketing and education via our **PartnerLink** portal to staying on top of coax orders with **O2**.



Continued Growth

Add cable to your portfolio, and benefit from nationwide coverage and a robust product set. Enjoy a choice of **commission models**, **exciting promotions** and **competitive pricing** to open new opportunities.

GET STARTED IN THREE EASY STEPS:

1. Visit partners.spectrum.com to learn more
2. Connect with a Spectrum Channel Manager
3. Receive training, leverage sales tools and start selling!



EMPOWER YOUR CLIENTS.
ENABLE YOUR SUCCESS.

- ▶ When it comes to managing your clients' needs while meeting your own, **Spectrum has you covered.**

POWER YOUR BUSINESS FORWARD

No matter what your business goals may be, Spectrum is ready to help you achieve them. As part of our Partner Program, you can grow your business by offering your clients the services they demand while benefiting from award-winning channel support. It's everything you need to make the most of every opportunity.

BE THE BEST AT WHAT YOU DO WITH SPECTRUM

- ▶ Expand your reach with our nationwide network
- ▶ Offer scalable, industry-leading solutions
- ▶ Enjoy attractive promotions and competitive commission options

NEW!

Upfront + Residual*

Get an upfront payment with residual commission over time.

OR

Monthly Residual

Get a higher monthly residual over time.

*Available on Spectrum Business Coax services.

Spectrum | PARTNER PROGRAM

ALL THE SERVICES YOUR CLIENTS DEMAND. ALL FROM ONE PARTNER.

From small business start-ups to large enterprises, Spectrum helps you offer solutions that don't just meet client expectations — they exceed them.



Internet

Deliver more speed and reliability to your clients.

- ▶ Speeds starting at 300 Mbps over coax and up to 1 Gbps[□]
- ▶ Dedicated, high performance Fiber Internet
- ▶ Fully managed solutions for increased efficiencies



Voice

Clearer, more reliable business calling.

- ▶ Advanced business features and unlimited calling⁺
- ▶ Voice solutions with Enterprise scale and reliability
- ▶ Unified communications streamlines calling across devices



Networking

Added connectivity across town, nationwide and in the Cloud.

- ▶ Ethernet services that are fast, private and scalable
- ▶ Managed Security, Managed WiFi and Managed Router
- ▶ Cloud services that securely connect end users and applications



TV

Improve how clients entertain and engage their customers.

- ▶ More HD and more FREE local channels
- ▶ Ideal for waiting rooms or breakrooms
- ▶ Reliable in any weather, unlike satellite



Mobile

Provide a reliable wireless connection for less.

- ▶ Savings of up to 60% over current providers[^]
- ▶ Mix and match Unlimited and By The Gig plans to meet client's needs
- ▶ No contracts, added taxes or hidden fees

[□]Savings based on 2-line comparison of unlimited plans among major nat'l carriers as of 09/2021: prepaid excl: data usage limits vary by carrier.

Visit partners.spectrum.com to learn more.

[□]Spectrum Business Internet Gig requires Spectrum Gig capable modem. Additional installation fees apply. Speed based on download speed on wired connection. Wireless speed may vary. Available speeds may vary by address. Spectrum Internet modem is req'd & included in price. ⁺Phone services include unlimited local and long distance calling within the U.S., Puerto Rico & Canada. Mobile: Spectrum Business Internet required. Auto-pay required. Visit [Spectrum.com/policies/mobile-terms](https://spectrum.com/policies/mobile-terms) for details. [^]Savings based on 2-line comparison of unlimited plans among major nat'l carriers as of 09/2021: prepaid excl: data usage limits vary by carrier. Services subject to all applicable service terms & conditions, which are subject to change. Services not avail. in all areas. Installation & other equipment, taxes & fees may apply. Restrictions apply. Call for details. ©2022 Charter Communications, Inc.