

Short sales cycles lead to long relationships.



Whether you make, sell or use IT, Ingram Micro helps you realize the promise of technology. Our vast global infrastructure, expertise in cloud, mobility, supply-chain and technology solutions gives you a competitive edge. We'll help you become more innovative, agile and efficient, significantly shortening your sales cycle. If you're ready to serve as your customers' trusted business consultant and operate more successfully in the markets you serve, take a look at the resources below.

Business Support

Ingram Micro Financial Services

Ingram Micro Financial Services allow you to focus on what you do best—grow your business. We know you're busy, so all of our solutions are quick and easy to access. Learn about our technology as a service offerings that bundle technology products and services with your managed services to give your customers a full technology solution for one flexible monthly payment.

Let us help you choose the right options to drive your revenue, increase your buying power and maximize your cash flow. Email us at financialservices@ingrammicro.com.

Customer service

Obtain information about return policies, return shipments, defective/DOA products, lost shipments, stock balancing and more. For RMA/claim processing, visit us-new.ingrammicro.com and select RMA list.

Ingram Micro Advisor

Subscribe to our quarterly print magazine focused on the markets and technologies that benefit your business most. Visit us at ingrammicroadvisor.com.

Invoice Gateway

Enroll in Invoice Gateway to receive electronic invoice notifications and to make online payments. Existing customers should contact their assigned credit representative for assistance at (716) 616-4000, option 2. New customers will be automatically enrolled at the time of new account creation.

Ingram Micro Professional & Training Services

Ingram Micro Professional & Training Services supports the end-to-end technology lifecycle enabling partners to expand their portfolios, extend their geographic reaches and increase profits. From technology consulting and certification training to asset disposition, partners now have access to the broadest portfolio of services in the industry. To learn more, visit the Ingram Micro Professional & Training Services playbook [link to <http://www.ingrammicroplaybook.com/ptsplaybook>]. For more info, contact us at proservices@ingrammicro.com or call (800) 456-8000, ext. 76094.

Ingram Micro divisions

Our strategic divisions and business units are organized around the industry's most relevant markets and technologies to drive margin and maximize your growth and market share. Visit us-new.ingrammicro.com for more information.

Vertical advantage

To drive success across vertical opportunities—federal, state and local government, education, healthcare, legal/finance and retail—Ingram Micro has invested in resources to help our partners thrive: industry training, insight and tools for articulating business challenges in each vertical industry, and integrated solution stacks needed to meet industry-specific outcomes.

Your business may target a few industries or all five. With our new virtual learning environment, Vertical Expo Live, you have one place to turn to for advice, resources and training. Whether you're a novice or an expert, we can support you throughout the entire sales lifecycle. Through Ingram Micro, gain access to 1:1 vendor engagement opportunities, solutions research, events and webcasts, tools and much more.

Please email verticaladvantage@ingrammicro.com.

Marketing support

Agency Ingram Micro

This is a full-service brand-design agency dedicated to the IT channel, with a rich understanding of how the channel operates from the perspectives of manufacturers, solution providers and end users. Contact Wendy Sanacore at (716) 870-7469 or wendy.sanacore@ingrammicro.com.

Ingram Micro communities

Gather, share best practices and identify opportunities for growth with other resellers. Enjoy special access to key vendor sponsors and Ingram Micro executives, along with dedicated resources, tools and exclusive events. Visit us-new.ingrammicro.com.

Market Development

Maximize profitability with programs, promotions and incentives; understand vendor product offerings; learn about training opportunities; and take advantage of vendor-specific financing options. Contact Erin Wilkins at (800) 456-8000, ext. 66423, or erin.wilkins@ingrammicro.com.

Technical and order support

Integration and Configuration Services

Benefit from a host of specialized services aimed at helping you supply customized end-to-end technology solutions. Call (888) 376-9757 for pricing.

Partner Licensing Group

Get expert software sales solutions and resources as well as guidance on the evolution of vendors' software models. Maximize profitability and efficiency by removing the complexity from software sales. Email click2license@ingrammicro.com.

Partner technical enablement

Solution Center

Benefit from a state-of-the-art facility designed to address all your training and customer demonstration needs. Extend your business and increase your productivity and profitability with training sessions, seminars, proof-of-concept and demonstrations. Email solution.center@ingrammicro.com.

Technical solutions

Build multi-vendor solutions that focus on addressing end-customer business needs by using our knowledgeable, highly certified technicians to meet all your pre-sales technical needs. Call (800) 445-5066.

Partner With Us

Not yet an Ingram Micro customer?

Contact our New Accounts team at (800) 456-8000, ext. 41, between 8:30 a.m. and 8:30 p.m. (Eastern time) to get started. Or visit ingrammicro.com to complete an application online.