



Why Insight for Microsoft CSP?

At Insight, we define, architect and implement Intelligent Technology Solutions™ that help your organization run smarter. Our strong supply chain optimization and workplace solutions combined with our data center transformation expertise and modernized applications keep your business running, foster flexible work environments and put you at the forefront of innovation.

Here are a few ways we deliver compelling capabilities and meaningful outcomes with the Microsoft® Cloud Solution Provider (CSP) program:

- Microsoft's largest global partner
- No. 1 Microsoft Global Services Provider License Agreement (SPLA) reseller
- Cloud Migration Platform
- Pre-sales support
- 24/7 post-sales support at no additional cost

Insight helps you
manage business today
and transform the
future.

How enhancing your portfolio with Microsoft helps your business

Now, there's an easy way to offer more services to your customers and manage those services efficiently. Microsoft CSP is a unique program that was developed to allow partners to sell Microsoft cloud services along with their own custom cloud offerings. Through the program (for MSPs and ISVs), you can:

- Maximize your offerings while maintaining control over costs.
- Remain in charge of your customer relationships.
- Sell custom offerings and services unique to your business.
- Directly provision, manage and support customers.

Get the most out of Azure and Office 365.

Azure: Move to the cloud on your terms.

Azure® is your data center in the cloud. It enables customers to build and deploy when needed, using a variety of popular frameworks of their choice. Insight is your value-add partner in the Azure arena. We help make Azure easier to understand and manage, offering MSPs expanded Azure services, including free portal walk-throughs, level 1 support, discounted pricing and real-time billing usage reporting.

The integrated tools, templates and services in Azure make it easy to:

- Build and manage enterprise and mobile apps.
- Use your existing skills and technologies.
- Move faster in the stable Microsoft® environment.
- Make the transition to a public, private or hybrid cloud.
- Take advantage of Infrastructure, Platform and Software as a Service (IaaS, PaaS and SaaS) benefits and capabilities quickly.



Office 365: Deliver productivity, collaboration & compliance.

With advanced security, analytics, cloud voice and PSTN conferencing capabilities, and more, Office 365® positions you to:

- Empower clients to work wherever they are.
- Archive and find the documents they need fast.
- Keep data safe.

Office 365 keeps your customers up-to-date with the latest Office desktop applications, while Insight provides you with:

- Billable package options
- Technical support
- Simplified, all-in-one billing

